

## Melior Discovery, Inc.

Word-Class Preclinical In Vivo Pharmacology

Pioneer in Drug Repositioning and In Vivo Phenotypic Screening

**COMPANY OVERVIEW AND SERVICES OFFERED** 

**SEPTEMBER 2021** 

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#### 1. EXECUTIVE SUMMARY

#### 1.1 Company Overview

Founded in 2005 and based in Exton, Pennsylvania, Melior Discovery ("Melior") is a Contract Research Organization ("CRO"), offering best-in-class *in vivo* pharmacology services to the pharmaceutical, biotechnology industries and academia. Throughout the years, the Company has achieved continued success and garnered a solid reputation in the industry as a leader in drug repositioning and a pioneer of *in vivo* phenotypic screening. From such unparalleled expertise and by amassing a tremendous amount of knowledge, Melior has expanded its value-added services business and developed two unique proprietary platforms. With these platforms, a significant experience in pharmacology and a mission of helping its most demanding clients in finding new usage for existing drugs, all in a cost-effective way, and at a rapid pace, the Company has become a preferred CRO of a diversified customer base. Melior operates out of a modern animal facility comprised of 20 full-time employees and a management team with a combined 150 years of experience in drug discovery and development. Melior aims at being a premier organization that is proactive and nimble in delivering first class *in vivo* pharmacology services in a variety of therapeutic areas, while disrupting the traditional drug discovery model with its platforms, as an alternative and a complement to the more conventional hypothesis-driven method.

#### 1.2 Facility Overview

Melior's current, 18,199-sq. ft., BSL-1 facility is a modern, well-equipped facility located in the suburbs of Philadelphia. The AAALAC-accredited, DEA-licensed and OLAW-assured facility is divided into five distinct areas in addition to the office space and includes:

- The Vivarium, a single 1,000 sq. ft. animal holding area centrally located within the secure laboratory area, hosts 10 Thoren individually ventilated caging racks. The facility has capacity for 6,000 mice and 2,000 rats with average daily occupancy of approximately 530 mice and 160 rats.
- The Procedure Rooms (3,600 sq. ft.) count around 19 multi-use, shared rooms which are used for survival and terminal procedures and include behavioral chambers, the dual energy X-ray absorptiometry scan room, the surgery room and necropsy suite and cell culture room.
- The Special Housing Rooms (500 sq. ft.) which are equipped as conventional static housing areas and are used for studies requiring quarantining, hazard containment or overnight data collection (sleep or metabolic). They can also be used as Procedure Rooms.
- The two Wet Labs (1,000 sq. ft) which are used for analytical and experimental work. They also have contained specialized storage for controlled substances products, flammable or hazardous materials

#### 2. COMPANY HIGHLIGHTS

- An established leader in drug repositioning and a pioneer in phenotypic screening. Finding new
  therapies in a cost-effective manner and at a rapid pace has been Melior's goal for over 15 years.
  With its best-in-class, proprietary, "high throughput" phenotypic screening platform (theraTRACE\*),
  Melior provides high quality, highly translatable in vivo pharmacology data with the capabilities to
  identify new drug candidates at a success rate of 30%.
- Highly regarded In Vivo Pharmacology CRO with superior animal testing capabilities. Melior is a
  nimble and results-oriented Contract Research Organization providing a comprehensive set of
  pharmacology services. The Company's impressive track record of having performed thousands of
  studies and evaluated hundreds of compounds has enabled Melior to build a strong reputation and
  consistently win new business.
- Experienced, industry-seasoned management team. Melior's management team has implemented a culture of excellence and a best practices approach through a lean operation from animal holding to the development of over 90 validated animal models (rats and mice) across 14 therapeutic areas. Management is supported by a highly talented team of investigators and scientists.
- Unwavering commitment to quality and a history of strong regulatory compliance. Melior
  maintains a robust quality system and strict adherence to regulations. This is evidenced by the
  Company's AAALAC accreditation and by customer audits.

#### 3. PHARMACOLOGY AND ANIMAL FACILITY

#### 3.1 Facility Overview

Melior's current 18,199-sq. ft., BSL-1 facility is located in an industrial zone at 860 Springdale Drive, Exton, PA, U.S.A., near the Lincoln Highway and forty-five minutes from Philadelphia International Airport.

Melior moved to this site in June 2006. At the time it was only a 8,116-sq. ft. facility. Prior to that, the building was mostly unfinished shell space, that Melior specifically customized for its use. In 2008, Melior expanded into an additional 5,394-sq.ft. of space. In November 2020 the Company added an additional 4,689 sq.ft.



Outside View of the Facility

Melior conducts its *in vivo* pharmacology work from a best in class, well-equipped single-floor facility. The facility includes:

- The Vivarium, which is equipped with Thoren filter racks for housing rats and mice.
- The Procedure Rooms which are used for surgery and diagnostic testing.
- The Special Housing Rooms, which are equipped as conventional static housing areas and are used for studies requiring quarantining, hazard containment or overnight data collection.
- The Wet Labs which are used for analytical and experimental work.

#### 3.2 Vivarium







**Caging Racks and Cash Washer** 

The animal facility is managed and maintained by a Vivarium Manager and staff, with support from research investigators. Oversight of the facility and program is through an Institutional Animal Care and Use Committee (IACUC) and one on-call veterinarian.

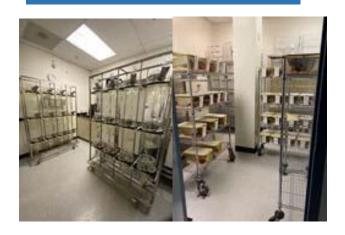
#### 3.3 Procedure Rooms

Melior's facility boasts 20 multi-use, shared rooms that are used for survival and terminal procedures with rats and mice and totaling 3,600 sq. ft.

With this number of rooms Melior is able to schedule and perform many complimentary procedures in parallel thereby reducing lead time for our clients and maximize in facility efficiency.



#### **Example Specialty Housing Rooms**



### 3.4 Specialty Housing Rooms

Some of the more specialized types of studies that Melior performs involved dedicated housing rooms with customized lighting schedules, for example, or isolation away from the general colony as when the study involves infection with influenza for example. Melior is able to accommodate these sorts of demands with 4 specialized housing rooms for these types of purposes.

These rooms also include sleep chambers which are located outside of the main vivarium, with environmental parameters similar to the main vivarium and with access to the rooms limited only to trained personnel conducting the study.

#### 3.5 Wet Laboratories

#### **Wet Laboratory**



Melior has two Wet Laboratories, totaling over 1,000 sq.ft. The Company performs a wide range of analytical work, such as compound formulation, clinical chemistry analysis, ELISAs, Western blots, and a range of assays requiring such instrumentation as spectrophotometry and fluorometric measurements.

#### 3.6 Substance Management

#### **Controlled Substances**

Melior has Drug Enforcement Agency (DEA) licenses that allow documented ordering and storing of substances classified as Schedule I, II, III, IV and V. The most recent DEA inspection was conducted in December, 2018 with no non-compliant items noted.

Controlled substances products are located in a card-key accessible cabinet that provides access to only authorized personal and records who accessed the cabinet and at what times. Non-controlled substances and Veterinary drugs are stored in the wet labs, under appropriate temperature.

#### **Hazardous Materials**

Flammable or hazardous materials such as carcinogens, toxic chemicals, mutagens/reprotoxins/teratogens, neurotoxic chemicals, detergents, disinfectants are stored in a secure and separate area.

#### **Animal Supplies**

Melior stores its animal feed in the food storage room, which is set to 70°F and is supplied with humidity control

#### 3.7 Facility Utilities and Technology

#### **HVAC System:**

Melior has a well-maintained and robust heating, ventilation and air conditioning (HVAC) system.

The entire facility, including the vivarium, uses standard constant-volume HVAC units to provide temperature, humidity, and pressure control. The air handling system uses 100% outside air and supply and exhaust flows are calibrated to provide negative pressure relative to areas outside the laboratory. The ventilation in the animal holding room supplies at least 14 air changes/hour. In most instances, ventilated racks are used in the animal holding room. These racks supply at least 70 air changes per hour to each cage. The air supply entering and leaving the cage is HEPA filtered.

A Radius System environmental monitoring system is used to continuously monitor the vivarium environmental parameters of temperature and humidity. Parameters are set as follows: humidity, 30-70% and temperature, 65-80°F with optimal temperature at 72°F.

#### **Back-up generator:**

A Baldor 60Kw 208/120v diesel back-up generator is on the premises. All HVAC units are connected to back-up power, as well as emergency lighting, security system, laboratory refrigerators/freezers and computer systems. The back-up generator is run weekly to assure appropriate functioning.

#### 3.8 Informatics and IT Capabilities

Melior's IT system and central server are protected from the outside with a Cisco firewall. Melior's server power supply is protected with an uninterrupted power supply (UPS) and back-up generator. Protective measures against physical access to Melior's IT system and laboratories include a number of security systems such as activity monitors, door movement alarms and glass break detectors, key card access and recorded video surveillance. The Company uses a CRM for business development and project management.

#### 3.9 Quality Systems and Regulatory

Melior maintains a solid reputation for quality. Melior's animal housing SOPs are based on the IACUC Guide and include considerations for social housing, enrichment, and bedding selection. SOPs for animal handling, dosing, blood collection and euthanasia, as well as other pertinent company SOPs are also available.

The IACUC meets on a semi-annual basis to review the animal care and use program. These meetings also include facility and laboratory inspections. The IACUC committee also meets at other times of the year to review and approve new protocols as they are submitted. Melior is also audited by its Pharma clients, although the frequency of these audits has diminished since the Company received its AAALAC (Association for Assessment and Accreditation of Laboratory Animal Care International) accreditation. The most recent AAALAC inspection was December, 2020 with no non-compliant items noted. Melior's AAALAC accreditation number is: 001687; Issued June 27, 2017.

Melior has an Office of Laboratory Animal Welfare (OLAW; with the US National Institute of Health) Letter of Assurance. Its assurance number is: ID: D16-00908, Legacy #A4717-01 valid through October 31, 2022.

#### 3.10 Policy on Animal Welfare

The animal care and use program is essential to the success of Melior. It is managed in accordance with the tenet that comfortable, healthy, and nutritionally appropriate animals kept under optimal environmental conditions are more likely to yield fruitful results, and in compliance with the IACUC Guide, all federal, state, and local laws and accreditations.

Melior's policy on animal welfare follows the IACUC Guide, the Office of Laboratory Animal Welfare (OLAW) principles and the Public Health Service Policy on Humane Care and Use of Laboratory Animals (PHS) policy for all animals. Melior has an experienced, ACLAM (American College of Laboratory Animal Medicine) Board Certified laboratory animal veterinarian on call who performs regular visits, inspections and training sessions as part of Melior's Animal Welfare program.

#### 3.11 Occupational Health and Safety

Melior maintains a culture with a high regard to safe operations. The health of the Company's employees, safety of the procedures and animal handling and protection of the environment are core focuses for all projects. Adequate training and proper SOPs covering Environmental Health and Safety procedures for ensuring the safety of all animals and personnel while working at Melior has proven to reduce risks.

#### 4. SERVICES

#### 4.1 Overview

Melior is a world class provider of *in vivo* pharmacology services. The Company evaluates candidate therapeutics in animal models of human disease and has performed since inception thousands of studies and evaluated hundreds of compounds. Melior's expertise, skill level, and the quality of the data produced are widely recognized by scientists throughout the global pharmaceutical and biopharmaceutical industry.

More than just a provider of *in vivo* pharmacology services, Melior is a pioneer of *in vivo* phenotypic screening and a leader in the area of drug repositioning. The Company has developed a proprietary platform, *thera*TRACE®, that enables rapid and cost-effective identification of new therapeutic potential by systematically screening candidates across an array of validated *in vivo* disease models across a broad range of therapeutic indications. This platform enables Melior to provide bespoke studies and create a solid partnership with its clients.

#### 4.2 General In Vivo Pharmacology Services

Melior provides a comprehensive range of in vivo pharmacology services:

#### **Pharmacokinetics:**

Pharmacology is the study of the interactions between drugs and the living organism. The two main components of pharmacology are pharmacokinetics and pharmacodynamics. Pharmacokinetics (PK) refers to the movement of drugs through the body (adsorption, distribution, excretion and metabolism). Pharmacodynamics (PD) refers to the body's biological response to drugs (behavior, receptor occupancy, qEEG and other biomarkers).

Melior customarily accompanies many of its animal model studies with PK analysis to get a more complete picture of the PK-PD relationship. Melior provides studies to address all aspects of PK and PD, including *in vivo* dosing via all routes, tissue and blood/plasma collection, bioanalysis, non-GLP noncompartmental analyses, etc. These studies are useful for drug exposure, Pharmacokinetic modelling, prediction of dose requirements and assessment of bioavailability/bioequivalence.

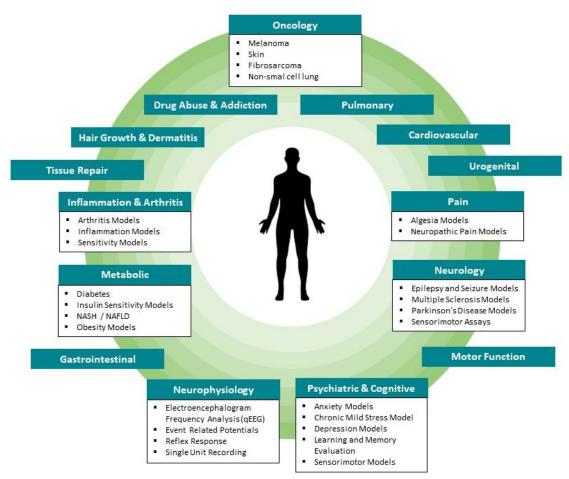
#### **Bioanalysis:**

Bioanalysis capabilities allow for quantitation of small molecule concentrations (e.g. drug levels) in biological samples (e.g. blood) using HPLC with tandem mass spectroscopy (LC/MS/MS). Several sample types being handled include brain, whole blood or plasma, cerebrospinal fluid or peripheral organs.

Melior offers bioanalysis services in collaboration with its partner, Keystone Bioanalytical (North Wales, PA). Melior has been working with Keystone since inception in 2005. The Company is a chosen partner because of its high reliability, fast turnaround, and reasonable cost. Melior works with Keystone as a subcontracted service to provide the bioanalytical components of a study in a turnkey solution to Melior's clients. All bioanalytical data is integrated into Melior's final study reports.

#### 4.3 In Vivo Disease Models

Melior's suite of *in vivo* pharmacology services includes a wide array of *in vivo* models with broad therapeutic coverage. These include more than 90 validated animal models (both rat and mouse) across 14 therapeutic areas. These are the Company's core models but many of the studies that Melior runs for clients involve customized models or modifications of existing models.



See Appendix 2 For a complete listing of all of Melior's validated disease models

#### 4.4 In Vivo Pharmacology Proprietary Platforms

Melior's core competency lies in its unique *in vivo* pharmacology platforms: *thera*TRACE® and *opioid*TRACE®. These are built of Melior's know-how around multiplexing animal models of disease--the use of a cohort of animals that might otherwise be used in a single model for multiple models without compromising data quality. This was a founding achievement for Melior in connection with its drug repositioning mission in 2005 and continues to be a unique and in-demand capability. Melior's *in vivo* pharmacology platforms are part of its extensive suite of *in vivo* pharmacology services.

#### The theraTRACE® platform: An Optimized Indications Discovery Platform

Biology is complex, and there is a tremendous amount that is not understood relying on molecular target information alone. Phenotypic screening provides a more complete understanding of the biology of molecular targets. The *thera*TRACE® platform is the Company's phenotypic screening tool for drug repositioning, drug repurposing, and indications discovery. The platform default configuration is comprised of 40 animal models spanning over 12 therapeutic areas (including Immunology, Allergy & Respiratory, Inflammation, Obesity, Diabetes, Gastrointestinal, Urology, Pain, Psychotherapeutics, Neurodegeneration, Cardiovascular, Dermatology), aimed at identifying otherwise truly unpredicted new therapeutic applications of a compound. Although the default configuration is 40 models, the platform is highly customizable and essentially all of Melior's engagements involve some level of bespoke configuration.

The theraTRACE® platform is comprised of a multiplexed arrangement of clinically translatable animal models. The multiplexing aspect refers to the fact that more than one assay can be performed in the same group of animals. From a scientific standpoint, the multiplexed multi-assay format has been

validated such that the particular determined arrangement of animal models responds as they would in an independent setting without compromise to the quality of the data. The practice of querying multiple models in the same animal strengthens the informative power by providing a more comprehensive analysis of the therapeutic potential of a test compound. The obvious benefit in this study design as it relates to the 3Rs (Replace, Reduce, and Refine) is that this format significantly reduces the number of animals that are required to answer the scientific questions. In addition, years of experience have allowed Melior to multiplex the models, thereby allowing this work to be done for a fraction of the cost compared to running the models independent of one another, yet without compromising the quality of the models in any way.

The Company to date has analyzed over 300 compounds in full *thera*TRACE® for its clients and over 1,000 compounds in partial platform or individual models. Key observations with *thera*TRACE® have shown that 30% of compounds profiled show new beneficial biology while up to 90% of new indications are driven by "on-target" activities. It takes 10 weeks for the platform to analyze a compound with a throughput of > 100 compounds/year (> 1,000 compounds/year through partial platforms).

## See Appendix 1 For a listing of models that Melior customarily incorporates into its theraTRACE® platform

#### The opioidTRACE® platform: Analgesic Profiling

OpioidTRACE® is an *in vivo* pharmacology platform specifically tailored to the field of analgesic therapy research aimed at finding analgesic alternatives to opioid(s) with reduced liability. It examines both acute and chronic aspects of analgesia, different pain pathways, as well as respiratory depression, gastric motility and abuse liability.

With Melior's wide array of validated animal models of pain, and with the heightened interest in identifying low-abuse analgesics to address the opioid crisis, Melior has configured an *in vivo* pharmacology platform aimed at specifically profiling opioid therapeutics and related analgesics.

Over the course of a few weeks Melior can provide a comprehensive pharmacological profile of an analgesic candidate describing not just its performance in animal models of pain but also its potential liability profile. The platform is fully customizable and can be configured towards a "screening mode" that is higher throughput suitable for screening advanced candidates or "full characterization mode" suitable for more in-depth analysis of a lead. Most of the models that Melior uses in this area can be performed in either rats or mice. Most importantly, given the years of experience and frequency with which Melior runs these models, the Company also provides an interpretive brief that gives important context to the data that is being received by the client.

#### 5. ORGANIZATIONAL STRUCTURE & STAFF

Melior currently has 20 full-time employees working single shifts 7-days that keep the facilities and studies running 7-days a week, and 365 days a year. Its management combines over 150 years of experience in drug discovery and development. Prior to joining Melior, the management and staff built core competencies and expertise by working with some of the most recognized multinational pharmaceutical companies such as Pfizer, Cephalon, GSK, Lundbeck, and AstraZeneca.

Melior is led by its Co-Founder, CEO and President Dr. Andrew Reaume. Throughout the Company's more than 15-year history, Management has contributed to Melior's organic growth and market expansion by providing the highest level of scientific expertise, a streamlined project management system, customer service and personal attention to every project.

#### Dr. Andrew G. Reaume, President, CEO, Co-Founder

Dr. Reaume founded Melior Discovery in 2005. Prior to starting Melior, Dr. Reaume was a Senior Business Analyst at Pfizer, Inc. in the department of genomics and proteomic sciences. While at Pfizer, he conceived of the idea to create a platform for comprehensively characterizing (phenotyping) genetically modified mice. He subsequently spearheaded the initiative to build it with a third-party collaborator by working closely with scientists throughout the global Pfizer organization and the partner company.

From 1993 to 1999 Dr. Reaume worked in R&D at Cephalon where he was principally involved in creating animal models of neurodegenerative disease and helped coordinate in-licensing opportunities.

In 2003, he received his MBA from the Wharton School of Business of the University of Pennsylvania where he graduated with honors in Entrepreneurial Management. He received his Ph.D. in genetics from the University of Connecticut in 1990.

#### **Patty Ferrante, Chief Operating Officer**

Ms. Ferrante has held a leadership role at Melior since 2007 being involved in diverse aspects of administration including finance, information technology, human resources and marketing. Since her arrival, and in her capacity of overseeing many aspects of Melior's operations, Ms. Ferrante has worked closely with Dr. Reaume in helping to formulate a comprehensive corporate strategy for the Company.

Ms. Ferrante comes to Melior with over 30 years of experience in project management, finance, customer service, and sales management. Prior to joining Melior, she held leadership roles in the transportation industry with prominent local agents for United Van Lines and Mayflower Transit.

Ms. Ferrante received her Bachelor of Arts degree in Management Marketing from Holy Family University in Philadelphia.

#### Dr. Weina Cong, Senior Scientific Director

Dr. Cong joined Melior in 2016. She has more than 15 years of experience in metabolic diseases including diabetes, fatty liver disease, NASH and obesity and built extensive experience in fibrotic diseases especially liver fibrosis and pulmonary fibrosis.

From 2010 through 2015, Dr. Cong was a research fellow at the Metabolism Unit of Laboratory of Clinical Investigation, National Institute on Aging in the US. During the time at NIH, Dr. Cong not only gained extensive knowledge and experience on metabolic diseases, but also expanded her research scope to neurodegenerative diseases including Alzheimer's disease, Huntington's disease, and Parkinson's disease. Neuro-endocrinology is one of her specialties.

Dr. Cong received her Ph.D. in pharmacology from the Peking Union Medical College (PUMC), China. During her Ph.D. study, she focused on the mechanisms of various metabolic diseases and gained extensive experience on multiple preclinical pharmacology models of metabolic syndrome.

Dr. Cong has authored over 20 peer-reviewed articles and multiple drug discovery patents in both China and the U.S.

#### Dr. John A. Gruner, Director of Neurophysiology

Dr. Gruner specializes in working with clients to custom-design experiments to evaluate therapeutic efficacy in models of motoneuron disease (e.g. G93A transgenic SOD mice), neurotrauma, pain and muscle relaxation (nociceptive and proprioceptive spinal reflexes and neuromuscular function), sleep wake and general cortical function (including high-frequency EEG analysis and evoked potentials), and EEG-based pro- and anti-convulsant evaluation.

During his 19 years at Cephalon, Inc., he designed and supervised neurophysiological and pharmacological studies involving numerous disease areas, including evaluation of neuroprotection by trophic agents, free radical inhibitors, kinase inhibitors, and other compounds in neuropathy, neurodegeneration, and motor neuron disease models. He has also elucidated mechanisms of action of proprietary analgesic agents and utilized evoked potentials for evaluating functional impairment in models of cognitive disorders such as schizophrenia. Dr. Gruner built and ran Cephalon's preclinical sleep research laboratory and studied the actions of dopaminergic agents and other drugs in sleep wake and convulsant activity. He was a discovery team member for several sleep and wake enhancing and psychostimulant agents, including an H3-receptor inverse agonist (irdabisant) currently in clinical development.

Dr. Gruner received his B.A. from UCSD and Ph.D. from Purdue University, where he investigated the role of the cerebellum in motor control. As a postdoctoral fellow and later Research Asst. Professor in the Dept. of Neurosurgery at New York University, he designed stimulation systems for paralyzed muscle, was involved in experiments elucidating the role of synapsin phosphorylation in synaptic vesicle release, and carried out electrophysiological and behavioral studies to evaluate treatment efficacy using the spinal cord injury model he helped develop at NYU. Dr. Gruner is the author co-author of over 40 publications and 1 patent in various areas of neurophysiology.

#### Amy DiCamillo, Director of Scientific Operations and Chair of the IACUC Committee

Ms. DiCamillo is responsible for managing multiple research projects. She has 19 years of experience in the pharmaceutical industry and has acquired considerable expertise in preclinical drug discovery and development, mainly in CNS behavioral models.

Prior to joining Melior, Ms. DiCamillo was a Research Scientist at Cephalon where she worked in CNS biology developing *in vivo* animal models for cognition, anxiety/depression, locomotor activity, and pain.

Ms. DiCamillo received her M.S. from the West Chester University of Pennsylvania where she studied the locomotor effects of Modafinil in MPTP mice while working full-time at Cephalon. Ms. DiCamillo has authored or co-authored over 20 peer reviewed articles or scientific meeting presentations.

#### Dr. Alexandra Liddane, Senior Scientist

Dr. Liddane received her PhD in Pharmacology and Toxicology from the University of the Sciences in Philadelphia. Through her academic career she gained extensive experience in a variety of *in vitro* (i.e. cell culture, immunohistochemistry, ELISA, sample preparations, and more) and *in vivo* research skills (i.e. orthotopic mouse models, cancer metastasis studies, and more). With expertise in molecular oncology, she brings a unique viewpoint to the team. Additionally, she has considerable knowledge in data analysis, results interpretations, project and experimental design, and presenting reports to peers and management in and out of the scientific community.

#### **Dr. Lindsey Mayes Hopfinger Senior Scientist (Immunology)**

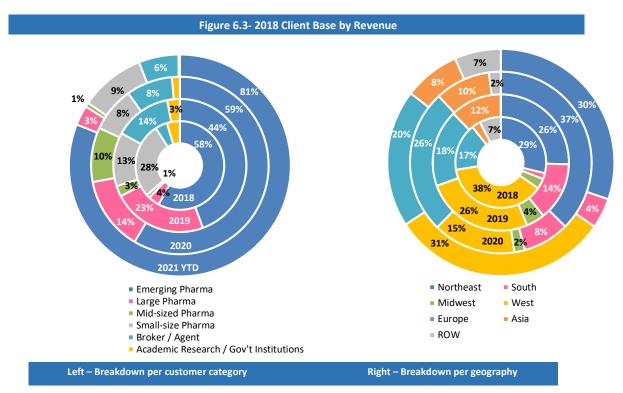
Lindsey Mayes-Hopfinger, Ph.D. is a Senior Scientist at Melior who has expertise in inflammatory and cell death pathways. Lindsey graduated from Thomas Jefferson University with a Ph.D. in Biochemistry and Molecular Pharmacology. During her graduate training, she focused on understanding regulatory mechanisms of the NLRP3 inflammasome using peritonitis and colitis mouse models. In addition, she has extensive experience in *in vitro* cytotoxicity assays and cytokine ELISAs. Her favorite part of the scientific process is designing new experimental models to solve complex problems. In her free time, Dr. Mayes-Hopfinger enjoys doing anything creative as well as spending time with friends and family.

#### Dr. Marcia Etheridge, Attending Veterinarian

Dr. Etheridge is a consulting board certified experienced laboratory animal veterinarian (ACLAM) who visits the facility on a regular basis for IACUC meetings and to perform rounds covering all animal holding and support areas. She is involved in overseeing training of animal husbandry staff and provides her veterinary expertise in reviewing animal protocols and providing advice to investigators as they prepare new animal protocols.

#### 6. TARGET MARKET AND CUSTOMERS

In FY 2020, Melior counts most of its customers in North America, Asia and a growing number of important customers from Europe. As per the chart below, the Company generates its revenues predominantly from Emerging Pharma companies, while keeping a strong customer base of large and mid-sized pharma who have chosen Melior as the CRO of choice for their pharmacology needs based on the Company's scientific competency and customer-centric focus.



As Top 10 customers vary year to year, around 30% of all Melior's customers are repeat during the period 2018-2021. Client satisfaction is key to not only spread favorable word-of-mouth but also to maintain repeat business from the same clients.

## **APPENDIX 1**

## *thera*TRACE®-VALIDATED MODELS



## theraTRACE® Platform-Suited Assays



Click on assay name to go to web page

Acetylcholine Writhing

Allergic Contact Hypersensitivity

**Bleed Time** 

**Blood Analysis** 

Clinical Chemistries

Collagen Induced Arthritis

Colonic Propulsion

Delayed-Type Hypersensitivity

**DEXA** 

**Diet-Induced Obesity** 

**DSS-Induced Colitis** 

**Experimental Autoimmune Encephalomyelitis** 

Fecal Output

Food Intake

Forced Swim Test

Formalin Analgesia Assay

**Gastrointestinal Transit** 

**Grip Strength** 

Hot Plate Assay

Insulin Tolerance Test (ITT)

Irwin

**Light Dark Transitions** 

LPS- Pulmonary Inflammation

LPS- Systemic Inflammation

Maximal Electroshock

Metabolic Hormone Levels

Micturition – Diuretic-Induced Stress

Monocyte Infiltration

Morphine-Induced Constipation

MPTP-Induced Parkinson's Disease

Open-Field Activity

Oral Glucose Tolerance Test (OGTT)

Pentylenetetrazol-Induced Seizures

Pulmonary Allergic Asthma

Rotarod

Sebum Production

Stress-Induced Fecal Production

Stress-Induced Hyperthermia

Stress-Induced Corticosterone

Tail Suspension

Tail-Flick

von Frey/Carrageenan Sensitivity

Weight Gain





### **APPENDIX 2**

## **LIST OF VALIDATED MODELS**





## **Cardiovascular:**

Assay	Validating Compound	Parameters	Species	Comments
Pleading Time *	Heparin	Time to bleeding cessation	Mouse,	Short lead time required,
Bleeding Time *			Rat	Good reproducibility
Blood Pressure Tail Cuff	Nifedipine	Blood pressure and heart rate	Rat	Short lead time required,
Blood Pressure Tall Cull	•	•		Group size n>12
	Candesartan	SHR Rats	Mouse,	Surgically complex
<u>Hypertension/Telemetry</u>		Blood Pressure/MAP	Rat	
•		Heart Rate		

### **Gastrointestinal:**

Assay	Validating Compound	Parameters	Species	Comments
Colonic Propulsion *	Morphine	Latency to colonic expulsion of glass	Mouse,	Short lead time required,
Colonic Propulsion		bead	Rat	Good reproducibility
DSS Model of Colific *	Cyclosporin A	Body Weight	Mouse	Short lead time required,
DSS – Model of Colitis *		Gastrointestinal distress		Good reproducibility
Fecal Output *	Morphine	Fecal pellet count	Mouse,	Short lead time required,
recar Output			Rat	Good reproducibility
Contraintantinal Transit *	Morphine	Intestinal distance traveled of gavage –	Mouse,	Short lead time required,
Gastrointestinal Transit *	_	administered charcoal bolus	Rat	Good reproducibility
IDC and A actuabaling Writhing *	Morphine	Time to writhing onset	Mouse,	Short lead time required,
IBS and Acetylcholine Writhing *		Number of writhes	Rat	Good reproducibility
Mambina Induced Constinction *	Naloxone	Latency of colonic expulsion of glass	Mouse,	Short lead time required,
Morphine-Induced Constipation *		bead	Rat	Good reproducibility

### **Hair Growth and Dermatitis:**

Assay	Validating Compound	Parameters	Species	Comments
Allergic Contact Hypersensitivity *	Dexamethasone	Swelling of ears sensitized to oxazolone, PPD, or DNFB Clinical evaluation of ear redness, Cytokine/IL levels in ear biopsies, INF -	Mouse, Rat	Short lead time required, Good reproducibility
<u>Delayed – Type Hypersensitivity</u>	Dexamethasone	Footpad thickness after immunogenic challenge	Mouse, Rat	Short lead time required, Good reproducibility
Hair Growth Assay	Minoxidil	Hair growth score, Time and magnitude	Mouse	Chronic Model
Sebum Production *	Isotretinoin	Sebum production, Fur water retention	Mouse	Ideally treatment is continued for 2-3 weeks
Pruritis Scratching	U-50,488	Total scratching events over 30-minute period	Mouse	Variable duration depending on pruritis- inducing agent

<sup>\*</sup>Models featured on theraTRACE® platform





### Infectious Disease

Assay	Validating Compound	Parameters	Species	Comments
<u>Influenza</u>	Oseltamivir (Tamiflu®)	Survival, Body weight, SpO2	Mice	Can be adjusted, by inoculation titer to lethal vs. sublethal
Sepsis	Dexamethasone	TNF-( and IL-6 blood levels after lipopolysaccharide challenge	Mouse, Rat	Acute model, Short lead time required, Good reproducibility

### **Inflammation and Arthritis:**

Assay	Validating Compound	Parameters	Species	Comments
Acute Nephritis	DL-propargylglycine (PAG)	Blood (BUN, CRE, Sodium) and urine	Rat	Short lead time required
Acute repilitis		(CRE, Protein) chemistries		
Acute Pancreatitis	DL-propargylglycine (PAG)	Markers of pancreatic injury (Serum	Mouse	Short lead time required
Acute I differentis		Amylase, Pancreatic Myeloperoxidase)		
	Dexamethasone	Swelling of ears sensitized to oxazolone,	Mouse,	Short lead time required,
		PPD, or DNFB	Rat	Good reproducibility
Allergic Contact Hypersensitivity *		Clinical evaluation of ear redness,		
		Cytokine/IL levels in ear biopsies, INF -		
	36 1:	γ	D :	Cl I l.:
Capsaicin Hyperalgesia Assay	Morphine	Pain responsiveness after Capsaicin inflammation	Rat	Short lead time required,
	Dexamethasone		Mouse.	Good reproducibility Strain sensitive,
Callager Induced Authorities	Dexametnasone	Clinical evaluation of paw and joint inflammation	Mouse, Rat	,
Collagen Induced Arthritis*		Inframmation	Kat	Short lead time required, Good reproducibility
	Dexamethasone	Footpad thickness after immunogenic	Mouse,	Short lead time required,
Delayed Type Hypersensitivity*	Dexamemasone	challenge	Rat	Good reproducibility
	FTY 720	Clinical Scores	Mouse,	Strain and supplier sensitive
EAE Model of Multiple Sclerosis *	111 /20	Body weight	Rat	Good reproducibility
	Oxycodone	Duration of Phase I (acute) pain,	Mouse,	Short lead time required,
Formalin Analgesia Assay*	Oxycodolic	Duration of Phase II (delayed) pain	Rat	Good reproducibility
	Dexamethasone	Cytokine and MCP-1 levels in dissected	Mouse,	Acute model,
LPS – Pulmonary Inflammation *	Dexamethasone	lung tissue,	Rat	Short lead time required,
<u>Distributionary inflational con-</u>		Cellular infiltrate analysis	Tut	Good reproducibility
	Dexamethasone	TNF-( and IL-6 blood levels after	Mouse,	Acute model.
LPS – Systemic Inflammation*		lipopolysaccharide challenge	Rat	Short lead time required,
		I I I I I I I I I I I I I I I I I I I		Good reproducibility
Managerta Infiltration *	Dexamethasone	MCP-1 levels from peritoneal lavage,	Mouse,	Short lead time required,
Monocyte Infiltration *		Differentials	Rat	Good reproducibility
	Dexamethasone	Cytokine and MCP-1 levels in dissected	Mouse,	Ovalbumin: Chronic Model,
Pulmonary Allergic Asthma*		lung tissue,	Rat	Short lead time required,
		Cellular infiltrate analysis		Good reproducibility
Zymosan-A Induced Peritonitis	Dexamethasone	Zymosan-A induces leukocyte	Mouse	Short lead time required,
Zymosan-A muuceu i emoilus		accumulation in the peritoneum		Good reproducibility

<sup>\*</sup>Models featured on theraTRACE® platform





## **Metabolic:**

Assay	Validating Compound	Parameters	Species	Comments
db/db Mouse Model	Rosiglitazone	Multiple parameters: Chronic glucose, Hormones, HbA1c, pancreatic insulin, IHC	Mouse	Chronic, Good reproducibility
DEXA *	N/A	Bone parameters and body composition (fat and lean) parameters	Mouse	Coupled with high fat diet, Good reproducibility
Diet Induced Obesity	Rimonabant	Body composition (fat and lean), Weight change over time, Glycemic control parameters (FPG, OGTT, ITT)	Mouse, Rat	Good reproducibility
Diet Induced Obesity/High- Fat Diet *	Rimonabant	Quantity of food ingested per day and per gram of body weight, Weight change over time, Weight change from initial measurement, DEXA analysis, Serum markers for Leptin, Insulin, and Adiponectin	Mouse, Rat	Can be coupled with multiple assays, Short lead time required, Good reproducibility
Euglycemic/Hyperglycemic Clamp Study	N/A	Hyperinsulinemic euglycemic clamp, Glucose infusion rate to maintain euglycemia with constant insulin infusion rate	Mouse, Rate	Gold standard measure of insulin sensitivity
Food Intake *	Imipramine	Quantity of food ingested per day and per gram of body weight, Food ingested after fasting	Mouse, Rat	Short lead time required, Good reproducibility
Insulin Tolerance Test (ITT)*	Insulin	Glucose response to insulin	Mouse, Rat	Can be coupled with multiple assays Short lead time required, Good reproducibility
mHFD-Induced NASH Model	Obeticholic Acid	Multiple parameters: Weight change from initial measurement, Glycemic control parameters (OGTT, ITT), Fasting ALT and Serum Triglycerides	Mouse	Good reproducibility
mHFD-Induced NASH Model/Enhanced Fibrosis	Obeticholic Acid	Multiple parameters: Weight change from initial measurement, Glycemic control parameters (OGTT, ITT), Serum Triglycerides/Cholesterol, ALT/AST levels, Hydroxyproline levels	Mouse	Variation of mHFD-Induced NASH model utilizing CCL4 Good reproducibility

<sup>\*</sup>Models featured on theraTRACE® platform





Assay	Validating Compound	Parameters	Species	Comments
	Rimonabant	Leptin, insulin, adiponectin, c-peptide,	Mouse,	Coupled with multiple metabolic assays,
Metabolic Hormone Levels *		etc. in response to multiple challenges	Rat	Short lead time required,
Metabolic Hollifolie Levels		(high fat diet, drug treatment,		Good reproducibility
		acute/chronic)		
	Rosiglitazone	Multiple parameters: chronic glucose,	Mouse	Chronic,
ob/ob Mouse Model		hormones, HbA1c, pancreatic insulin,		Good reproducibility
		IHC		
Oral Glucose Tolerance Test	Metformin	Glucose levels over a trial period after	Mouse,	Can be coupled with high fat diet model,
Oral Glucose Tolerance Test (OGTT) *		glucose challenge,	Rat	Short lead time required,
(0011)		Pre/Post- High fat diet regimen		Good reproducibility
	Insulin	Multiple parameters,	Mouse,	Metabolic Type I Diabetes,
Streptozotocin-Induced Diabetes		Chronic glucose, hormones,	Rat	Highly specialized,
Streptozotochi-madeed Diabetes		HbA1c,		Well - characterized
		Diuresis and Nephropathy		
Weight Gain *	Imipramine	Weight change from initial measurement,	Mouse,	Short lead time required,
weight Gain		Weight change per day	Rat	Good reproducibility
	Insulin	Multiple parameters,	Rat	Short lead time required,
ZDF Rats		Chronic glucose, hormones, HbA1c,		Good reproducibility
		pancreatic insulin, IHC		

<sup>\*</sup>Models featured on theraTRACE® platform





Assay	Validating Compound	Parameters	Species	Comments
Electromyography (EMG)	N/A	Flexor (C-fiber), la, H reflex aptitudes	Rat	Highly specialized capability
		Force exerted to hold onto a wire screen	Mouse,	ALS model
Grip Strength *	N/A		Rat	Fast turn-around time,
				Can be coupled with other assays
Harmaline-Induced Tremor	Propranolol	Body tremor (tremor ratio)	Mouse,	Fast turn-around time,
Harmanne-muuced Hemor	Fropranoioi		Rat	Good reproducibility
Locomotor and Open Field		Locomotor parameters in an automated	Mouse,	Typically coupled with other assays,
Activity *	Risperidone	open-field	Rat	Short lead time required,
Activity				Good reproducibility
		Tibialis anterior and plantaris response	Mouse	ALS model
Motor Evoked Potentials	N/A	latencies,		Strain and supplier sensitive,
(CMAP)	IV/A	Behavioral evaluation (limp splay, toe		Good reproducibility
		spread)		
		Time to T-turn	Mouse	Fast turn-around time,
Pole Test *	N/A			Can be repeated over time,
				Good reproducibility
Rotarod *	Haloperidol	Coordination,	Mouse,	Primarily utilized as pharmacology safety
Notarou	Haloperidol	Acceleration	Rat	assay

## **Neurology:**

Assay	Validating Compound	Parameters	Species	Comments
	Valproate	Seizure exhibition	Mouse	Epilepsy
6-Hz Psychomotor Seizure				Fast turn-around time,
				Good reproducibility
	Amantadine	Rotational behavior,	Rat	Newly developed,
6-OHDA Lesion		Dopaminergic markers,		Neurodegenerative symptomatic
		Dyskinesias		Parkinson's disease model
Audiogenia Sciguro/EMD1	R-baclofen	Locomotor activity,	Mouse	Fragile X Model
Audiogenic Seizure/FMR1 Knockout		Seizure (score 0-4)		Short lead time required,
Knockout				Good reproducibility
Catalepsy *	Haloperidol	Reversal of haloperidol-induced	Mouse	Newly developed
Catarepsy		cataleptic response		
Experimental Autoimmune	FTY 720	Clinical scores,	Mouse,	Strain and supplier sensitive,
Encephalomyelitis (EAE)		Body weight	Rat	Good reproducibility
EEG Pro- and Anti- Convulsant	Diazepam,	Sub-clinical seizure threshold in response	Mouse,	Highly specialized capability
<u>Evaluation</u>	Pentylenetetrazol	to seizure-inducing agents	Rat	
		Axial, limb and orolingual AIMs	Rat	Neurodegenerative model of Parkinson's
I DOPA Induced Dyskinesis	Amantadine			Disease,
L-DOPA Induced Dyskinesia	Amantadille			Short lead time required,
				Good reproducibility

<sup>\*</sup>Models featured on theraTRACE® platform







Lithium Pilocarpine Status	Diazepam,	Cortical EEG activity in response to	Rat	CNS/Epilepsy,
<u>Epilepticus</u>	Pilocarpine	pilocarpine-induced SE		Short lead time required,
				Good reproducibility
Maximal Electroshock *	Phenytoin	Seizure (presence/absence)	Mouse	6 Hz seizure,
				Short lead time required,
				Good reproducibility
MPTP-induced Parkinson's	L-deprenyl	Locomotor parameters in an automated	Mouse	Neurodegenerative model of Parkinson's
Disease *		open-field apparatus,		Disease,
		Striatal dopamine levels,		Strain and supplier sensitive,
		Dopamine cell number (TH staining;		Short lead time required,
		substantia nigra)		Good reproducibility
Pentylenetetrazol-Induced	Diazepam	Time to initial colonic seizure,	Mouse,	CNS/Epilepsy,
<u>Seizures *</u>		Time to initial tonic seizure,	Rat	Short lead time required,
		EEG measurements		Good reproducibility
Rett Syndrome	N/A	Locomotor,	Mouse	Neurodegeneration/Rett Syndrome,
Neurodevelopment Model		Respiration,		Breeding limitations,
		Seizure,		Actively breeding colony
		Mortality		
Startle Prepulse Inhibition *	Risperidone	Sensorimotor gating	Mouse	Short lead time required,
				Good reproducibility,
				Group sizes n>10

**Neurophysiology:** 

Neurophysiology:				
Assay	Validating Compound	Parameters	Species	Comments
C-fiber Pain Reflex	N/A	Flexor (C-fiber), la, H reflex aptitudes	Rat	Muscle response, spasticity
Electromyography (EMG)				Highly specialized capability
Cortical EEG Frequency	N/A	Cortical EEG activity evaluated as	Mouse,	Highly specialized capability
		function of frequency	Rat	
Cortical Sensory Evoked	N/A	Cortical response to peripheral sensory	Rat	Cognitive disorders (Schizophrenia, Stroke,
<u>Potentials</u>		stimulus		Head Injury),
				Highly specialized capability
EEG Sleep/Wake and Motor	Caffeine, Modafinil,	Sleep architecture,	Mouse,	Highly specialized capability
<u>Activity</u>	Pentobarbital	Circadian rhythm,	Rat	
•		Sleep/wake enhancement,		
		CNS drug side-effects		
Motor Evoked Potentials and	N/A	Nerve conduction velocity,	Rat	ALS, Motor Neuron Diseases,
Nerve Conduction		Neuromuscular function		Highly specialized capability
Proprioceptive Spinal Reflexes	N/A	H/M response amplitude	Rat	Highly specialized capability
Pro- and Anti-Convulsant	Diazepam,	Sub-clinical seizure threshold in response	Mouse,	Highly specialized capability
<u>Evaluation</u>	Pentylenetetrazol	to seizure-inducing agents	Rat	
Subthalamic Nucleus (STN)	N/A	STN bursting patterns	Rat	Neurodegenerative model of Parkinson's
Recording in vivo				Disease,
				Highly specialized capability

<sup>\*</sup>Models featured on theraTRACE® platform





Oncology

Assay	Validating Compound	Parameters	Species	Comments
Breast: EMT6	Cyclophosphamide	Tumor growth kinetics	Mouse	Conducted in immune competent animals
Colorectal: CT26.WT		Tumor growth kinetics	Mouse	Conducted in immune competent animals
Fibrosarcoma: WEHI164		Tumor growth kinetics	Mouse	Conducted in immune competent animals
<u>Leukemia – L120</u>	Cyclophosphamide	Tumor growth kinetics	Mouse	Conducted in immune competent animals
Lung: LL/2 (LLC1)		Tumor growth kinetics	Mouse	Conducted in immune competent animals
Melanoma: B16-F10	Cisplatin	Tumor growth kinetics	Mouse	Conducted in immune competent animals
Pancreatic: KPCY		Tumor growth kinetics	Mouse	Conducted in immune competent animals
Breast: MCF7 -Luc		Tumor growth kinetics	Human cells in mouse	In immune incompetent animals
Colorectal: HCT-15		Tumor growth kinetics	Human cells in mouse	In immune incompetent animals
Prostate: LNCap		Tumor growth kinetics	Human cells in mouse	In immune incompetent animals

### Pain:

Acetylcholine Writhing   Morphine   Time to onset of writhing, Number of writhes   Morphine   Pain responsiveness after capsaicin   Rat   Short lead time required, Good reproducibility   Good reproducibility	Pain:				
Capsaicin Hyperalgesia Assay         Morphine         Pain responsiveness after capsaicin inflammation         Rat (Good reproducibility)           Chemotherapy-Induced Neuropathy         Morphine         Pain response after chemotherapy         Rat (In development)           Chemotherapy-Induced Neuropathy         Morphine         Pain response after chemotherapy         Rat (Pronic model, Group sizes of n=10)           Chronic Constrictive Injury         Gabapentin         Pain responsiveness after sciatic constriction         Mouse, Rat (Pronic model, Group sizes of n=10)           Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat (Pronic model, Group sizes of n=10)           Diabetic Neuropathy — (Streptozotocin)         Development of neuropathies in STZ- (Pronic model, Group sizes of n=10)         Rat (Pronic model, Group sizes of n=10)           Streptozotocin Rat Model         Streptozotocin (Propoducibility (Proposition) (P	Assay	Validating Compound	Parameters	Species	Comments
Capsaicin Hyperalgesia Assay         Morphine         Pain responsiveness after capsaicin inflammation         Rat Good reproducibility         Short lead time, Good reproducibility           Chemotherapy-Induced Neuropathy         Morphine         Pain response after chemotherapy         Rat         In development           Chronic Constrictive Injury         Gabapentin         Pain responsiveness after sciatic constriction         Mouse, Rat         Surgically complex and specialized, Chronic model, Group sizes of n=10           Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time, Group sizes of n=10           Diabetic Neuropathy —         Streptozotocin         Development of neuropathies in STZ-treated rats         Rat         Chronic study, Specialized study           Pormalin Analgesia Assay **         Oxycodone         Duration of Phase I (acute) pain, Duration of Phase II (delayed) pain         Rat         Good reproducibility           Hargereaves Hyperalgesia *         Morphine         Radiant heat response         Mouse, Rat         Short lead time, Good reproducibility           Hol Plate *         Morphine         Latency to pain response after prostaglandin dural infusion         Rat         Newly developed, Highly specialized           Migraine: Inflammatory, Cocktail         Sumatriptan         Periorbital pain response after prostaglandin dural infusion         Rat         Neely devel	Acetylcholine Writhing *	Morphine	Time to onset of writhing,	Mouse	Short lead time required,
Chemotherapy-Induced Neuropathy         Morphine         Pain response after chemotherapy         Rat         In development           Chemother Constrictive Injury         Gabapentin         Pain response after sciatic         Mouse,         Surgically complex and specialized, constriction           Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time required, Group sizes on >10           Diabetic Neuropathy — Streptozotocin         Development of neuropathies in STZ- and treated rats         Rat         Chronic study, Specialized study           Formalin Analgesia Assay * Oxycodone         Duration of Phase I (acute) pain, Mouse, Short lead time, Good reproducibility treated rats         Short lead time, Good reproducibility           Hargreaves Hyperalgesia * Morphine         Morphine Pain in exponse after Again in response         Mouse, Mouse, Short lead time, Good reproducibility           Hot Plate * Morphine Normaline in Inflammatory, Cocktail         Sumatriptan Periorbital pain response after prostaglandin dural infusion         Rat Newly developed, Highly specialized           Migraine: Inflammatory, Cocktail         Sumatriptan Periorbital pain response after prostaglandin dural infusion         Rat Newly developed, Highly specialized           Spinal Nerve Ligation         Gabapentin, Morphine         Paw withdrawal threshold in response to the producibility         Rat Model of neuropathic pain, Good reproducibility           Spinal Nerve Ligation <td></td> <td></td> <td>- 1000000000000000000000000000000000000</td> <td></td> <td>Good reproducibility</td>			- 1000000000000000000000000000000000000		Good reproducibility
Chemotherapy-Induced Neuropathy         Morphine         Pain response after chemotherapy         Rat         In development           Chronic Constrictive Injury         Gabapentin         Pain responsiveness after sciatic constriction         Mouse, Rat         Surgically complex and specialized, Chronic model, Group sizes of n=10           Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time required, Group sizes n>10           Diabetic Neuropathy — Streptozotocin         Streptozotocin         Development of neuropathies in STZ- and the stream of neuropathies in STZ- and n	Capsaicin Hyperalgesia Assay	Morphine	Pain responsiveness after capsaicin	Rat	Short lead time,
Chronic Constrictive Injury         Gabapentin constriction         Pain responsiveness after sciatic constriction         Mouse, Rat chronic model, Group sizes of n=10           Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time required, Group sizes n>10           Diabetic Neuropathy — Streptozotocin         Streptozotocin Rat Model         Treated rats         Rat         Chronic study, Specialized study           Formalin Analgesia Assay * Oxycodone         Duration of Phase I (acute) pain, Duration of Phase II (delayed) pain         Mouse, Rat Good reproducibility           Hargreaves Hyperalgesia * Morphine         Radiant heat response         Mouse, Rat Group size n>10           Hot Plate * Morphine         Latency to pain response         Mouse, Rat Group size n>10           Migraine: Oshinsky Model         Sumatriptan         Periorbital pain response after prostaglandin dural infusion         Rat Newly developed, Highly specialized           Migraine: Inflammatory. Cocktail         Sumatriptan         Periorbital pain response after inflammatory soup dural infusion         Rat Newly developed, Highly specialized           Spinal Nerve Ligation         Gabapentin, Morphine         Paw withdrawal threshold in response to molecular immersion         Rat Model of neuropathic pain, Good reproducibility           Tail I-Flick *         Morphine         Lamp or tail immersion         Good reproducibility					
Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time required, Group sizes or >10           Diabetic Neuropathy — Streptozotocin         Development of neuropathies in STZ- treated rats         Rat         Chronic study, Specialized study           Streptozotocin Rat Model         Conversion of Phase I (acute) pain, Duration of Phase II (delayed) pain         Mouse, Short lead time, Good reproducibility           Formalin Analgesia Assay * Pormalin Pain response after Pormalin Analgesia Assay * Po		Morphine	Pain response after chemotherapy	Rat	•
Cold Response         Morphine         Latency to paw withdrawal from cold         Mouse, Rat         Short lead time required, Group sizes n>10           Diabetic Neuropathy—Streptozotocin         Streptozotocin         Development of neuropathies in STZ-treated rats         Rat         Chronic study,           Streptozotocin Rat Model         Condain Analgesia Assay *         Oxycodone         Duration of Phase I (acute) pain, Duration of Phase II (delayed) pain         Mouse, Rat         Short lead time, Good reproducibility           Hargreaves Hyperalgesia *         Morphine         Latency to pain response         Mouse, Rat         Short lead time, Good reproducibility, Group size n>10           Hot Plate *         Morphine         Latency to pain response         Mouse, Rat         Short lead time, Good reproducibility           Migraine: Oshinsky Model         Sumatriptan         Periorbital pain response after         Rat         Newly developed,           Migraine: Inflammatory. Cocktail         Sumatriptan         Periorbital pain response after         Rat         Newly developed,           Spinal Nerve Ligation         Gabapentin, Morphine         Paw withdrawal threshold in response to inflammatory soup dural infusion         Rat         Model of neuropathic pain, Good reproducibility           Tail Flick *         Morphine         Tail heat response, Important in mersion         Rat         Short lead time, Good reproducibility <td>Chronic Constrictive Injury</td> <td>Gabapentin</td> <td>Pain responsiveness after sciatic</td> <td>Mouse,</td> <td></td>	Chronic Constrictive Injury	Gabapentin	Pain responsiveness after sciatic	Mouse,	
Diabetic Neuropathy— Streptozotocin Rat ModelStreptozotocin treated ratsDevelopment of neuropathies in STZ- treated ratsRatChronic study, Specialized studyFormalin Analgesia Assay*OxycodoneDuration of Phase I (acute) pain, Duration of Phase II (delayed) painMouse, RatShort lead time, Good reproducibilityHargreaves Hyperalgesia*MorphineRadiant heat responseMouse, RatShort lead time, Good reproducibility, RatHot Plate*MorphineLatency to pain responseMouse, RatShort lead time, Good reproducibilityMigraine: Oshinsky ModelSumatriptanPeriorbital pain response after prostaglandin dural infusionRatNewly developed, Highly specializedMigraine: Inflammatory. CocktailSumatriptanPeriorbital pain response after inflammatory soup dural infusionRatNewly developed, Highly specializedSpinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to von Frey filamentsRat Good reproducibilityTail-Flick*MorphineTail heat response, Lamp or tail immersionRat Good reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, OxycodoneMouse Tail heated water bath responseMouse Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time, Good reproducibility				***	
Streptozotocin Rat Model   treated rats   Specialized study	Cold Response	Morphine	Latency to paw withdrawal from cold	Mouse, Rat	Short lead time required, Group sizes n>10
Formalin Analgesia Assay * Oxycodone Duration of Phase I (acute) pain, Duration of Phase II (delayed) pain Rat Good reproducibility  Hargreaves Hyperalgesia * Morphine Radiant heat response Mouse, Rat Group size n>10  Hot Plate * Morphine Latency to pain response Mouse, Rat Short lead time, Good reproducibility  Migraine: Oshinsky Model Sumatriptan Periorbital pain response after Rat Newly developed, prostaglandin dural infusion Highly specialized  Migraine: Inflammatory. Cocktail Sumatriptan Periorbital pain response after Rat Newly developed, inflammatory soup dural infusion Highly specialized  Spinal Nerve Ligation Gabapentin, Paw withdrawal threshold in response to Rat Model of neuropathic pain, Morphine von Frey filaments Good reproducibility  Tail-Flick * Morphine Tail heat response, Lamp or tail immersion Good reproducibility  Tail Immersion Morphine, Measures spinally-driven aspects of pain, Oxycodone Tail heated water bath response  Von Frey/Carrageenan Sensitivity * Indomethacin Pain responsiveness after carrageenan Mouse, Short lead time, Short lead time, Good reproducibility  Mouse, Short lead time, Good reproducibility		Streptozotocin	Development of neuropathies in STZ-	Rat	Chronic study,
Duration of Phase II (delayed) pain   Rat   Good reproducibility     Hargreaves Hyperalgesia *   Morphine   Radiant heat response   Mouse, Rat   Group size n>10     Hot Plate *   Morphine   Latency to pain response   Mouse, Rat   Short lead time, Good reproducibility     Migraine: Oshinsky Model   Sumatriptan   Periorbital pain response after   Rat   Newly developed,     Prostaglandin dural infusion   Highly specialized     Migraine: Inflammatory. Cocktail   Sumatriptan   Periorbital pain response after   Rat   Newly developed,     Inflammatory soup dural infusion   Highly specialized     Spinal Nerve Ligation   Gabapentin, Morphine   Paw withdrawal threshold in response to   Rat   Model of neuropathic pain,     Good reproducibility     Tail-Flick *   Morphine   Tail heat response, Rat   Short lead time,     Lamp or tail immersion   Good reproducibility     Tail Immersion   Morphine, Measures spinally-driven aspects of pain,   Mouse   Short lead time,     Tail heated water bath response   Good reproducibility     Von Frey/Carrageenan Sensitivity * Indomethacin   Pain responsiveness after carrageenan   Mouse,   Short lead time,     Short lead time,   S	Streptozotocin Rat Model		treated rats		Specialized study
Hargreaves Hyperalgesia*MorphineRadiant heat responseMouse, RatShort lead time, Good reproducibility, Group size n>10Hot Plate *MorphineLatency to pain responseMouse, RatShort lead time, Good reproducibilityMigraine: Oshinsky ModelSumatriptanPeriorbital pain response after prostaglandin dural infusionRatNewly developed, Highly specializedMigraine: Inflammatory. CocktailSumatriptanPeriorbital pain response after inflammatory soup dural infusionRatNewly developed, Highly specializedSpinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to Morphine von Frey filamentsRatModel of neuropathic pain, Good reproducibilityTail-Flick *MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, Measures spinally-driven aspects of pain, OxycodoneMouseShort lead time, Good reproducibilityVon Frey/Carrageenan Sensitivity *IndomethacinPain responsiveness after carrageenanMouse, Short lead time, Short lead time, Good reproducibility	Formalin Analgesia Assay *	Oxycodone	Duration of Phase I (acute) pain,	Mouse,	Short lead time,
Rat       Group size n>10         Hot Plate *       Morphine       Latency to pain response       Mouse, Rat       Short lead time, Good reproducibility         Migraine: Oshinsky Model       Sumatriptan       Periorbital pain response after prostaglandin dural infusion       Rat       Newly developed, Highly specialized         Migraine: Inflammatory. Cocktail       Sumatriptan       Periorbital pain response after inflammatory soup dural infusion       Rat       Newly developed, Highly specialized         Spinal Nerve Ligation       Gabapentin, Morphine       Paw withdrawal threshold in response to von Frey filaments       Rat       Model of neuropathic pain, Good reproducibility         Tail-Flick *       Morphine       Tail heat response, Lamp or tail immersion       Rat       Short lead time, Good reproducibility         Tail Immersion       Morphine, Measures spinally-driven aspects of pain, Oxycodone       Mouse       Short lead time, Good reproducibility         von Frey/Carrageenan Sensitivity *       Indomethacin       Pain responsiveness after carrageenan       Mouse, Short lead time, Short			Duration of Phase II (delayed) pain	Rat	Good reproducibility
Hot Plate *MorphineLatency to pain responseMouse, RatShort lead time, Good reproducibilityMigraine: Oshinsky ModelSumatriptanPeriorbital pain response after prostaglandin dural infusionRatNewly developed, Highly specializedMigraine: Inflammatory. CocktailSumatriptanPeriorbital pain response after inflammatory soup dural infusionRatNewly developed, Highly specializedSpinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to von Frey filamentsRatModel of neuropathic pain, Good reproducibilityTail-Flick *MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, Measures spinally-driven aspects of pain, OxycodoneMouseShort lead time, Good reproducibilityVon Frey/Carrageenan Sensitivity *IndomethacinPain responsiveness after carrageenanMouse, Short lead time, Good reproducibility	Hargreaves Hyperalgesia *	Morphine	Radiant heat response	Mouse,	Short lead time, Good reproducibility,
Migraine: Oshinsky ModelSumatriptanPeriorbital pain response after prostaglandin dural infusionRat Highly specializedMigraine: Inflammatory. CocktailSumatriptanPeriorbital pain response after inflammatory soup dural infusionRatNewly developed, Highly specializedSpinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to von Frey filamentsRatModel of neuropathic pain, Good reproducibilityTail-Flick *MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouseShort lead time, Good reproducibilityvon Frey/Carrageenan Sensitivity *IndomethacinPain responsiveness after carrageenanMouse,Short lead time,				Rat	Group size n>10
Migraine: Inflammatory. Cocktail   Sumatriptan   Periorbital pain response after   Rat   Newly developed,   Highly specialized	Hot Plate *	Morphine	Latency to pain response	Mouse, Rat	Short lead time, Good reproducibility
Migraine: Inflammatory. CocktailSumatriptanPeriorbital pain response after inflammatory soup dural infusionRat Highly specializedSpinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to von Frey filamentsRatModel of neuropathic pain, Good reproducibilityTail-Flick*MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouseShort lead time, Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time,	Migraine: Oshinsky Model	Sumatriptan	Periorbital pain response after	Rat	Newly developed,
Spinal Nerve Ligation   Gabapentin, Morphine   Von Frey filaments   Von Frey filaments   Morphine   Tail heat response, Lamp or tail immersion   Lamp or tail immersion   Morphine   Morphine, Oxycodone   Tail heated water bath response   Morphine   Tail heated water bath response   Morphine   Condorder producibility			prostaglandin dural infusion		Highly specialized
Spinal Nerve LigationGabapentin, MorphinePaw withdrawal threshold in response to von Frey filamentsRatModel of neuropathic pain, Good reproducibilityTail-Flick*MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouseShort lead time, Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time,	Migraine: Inflammatory. Cocktail	Sumatriptan	Periorbital pain response after	Rat	Newly developed,
Morphine von Frey filaments Good reproducibility  Tail-Flick* Morphine Tail heat response, Lamp or tail immersion Good reproducibility  Tail Immersion Morphine, Measures spinally-driven aspects of pain, Mouse Short lead time, Oxycodone Tail heated water bath response Good reproducibility  von Frey/Carrageenan Sensitivity* Indomethacin Pain responsiveness after carrageenan Mouse, Short lead time,			inflammatory soup dural infusion		Highly specialized
Tail-Flick*MorphineTail heat response, Lamp or tail immersionRatShort lead time, Good reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouseShort lead time, Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time,	Spinal Nerve Ligation	Gabapentin,	Paw withdrawal threshold in response to	Rat	Model of neuropathic pain,
Tail ImmersionGood reproducibilityTail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouse Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time,		Morphine	von Frey filaments		Good reproducibility
Tail ImmersionMorphine, OxycodoneMeasures spinally-driven aspects of pain, Tail heated water bath responseMouseShort lead time, Good reproducibilityvon Frey/Carrageenan Sensitivity*IndomethacinPain responsiveness after carrageenanMouse,Short lead time,	<u>Tail-Flick *</u>	Morphine	Tail heat response,	Rat	Short lead time,
Oxycodone Tail heated water bath response Good reproducibility  von Frey/Carrageenan Sensitivity* Indomethacin Pain responsiveness after carrageenan Mouse, Short lead time,			Lamp or tail immersion		Good reproducibility
von Frey/Carrageenan Sensitivity * Indomethacin Pain responsiveness after carrageenan Mouse, Short lead time,	Tail Immersion	Morphine,	Measures spinally-driven aspects of pain,	Mouse	Short lead time,
		Oxycodone	Tail heated water bath response		Good reproducibility
To 1 1 1 1111	von Frey/Carrageenan Sensitivity *	Indomethacin	Pain responsiveness after carrageenan	Mouse,	Short lead time,
inflammation Rat Good reproducibility			inflammation	Rat	Good reproducibility

<sup>\*</sup>Models featured on theraTRACE® platform





## **Psychiatric and Cognitive:**

Assay	Validating Compound	Parameters	Species	Comments
<u>Chronic Mild Stress</u> –	Desipramine	Corticosterone levels after physical	Mouse,	Chronic study,
Corticosterone Levels *		and/or immunological stress,	Rat	Good reproducibility,
		Coupled stress-induced fecal output		Group sizes n>12
Chronic Mild Stress - Stress-	Diazepam	Core body temperature in response to	Mouse,	Short lead time,
Induced Hyperthermia *		stress	Rat	Good reproducibility
Chronic Mild Stress – Tail	Desipramine	Response in depression assay after	Mouse,	Chronic study,
Suspension Test	-	chronic stress	Rat	Good reproducibility
	Diazepam	Time in open vs. closed arms	Mouse,	Short lead time required,
Elevated Plus Maze	•	•	Rat	Good reproducibility,
				Group sizes n>10
Fear Conditioning	Rolipram	Contextual memory	Mouse	Newly developed,
	<u>r</u>	, , , , , , , , , , , , , , , , , , ,		Group sizes n>10
Forced Swim Test *	Imipramine	Duration of behavioral despair	Mouse	Short lead time required,
	r			Good reproducibility,
				Group size n>8
Light Dark Transitions *	Diazepam	Ratio in time in light and dark spaces	Mouse	Newly developed,
Digit Dark Transitions	Бигорин	ratio in time in fight and dark spaces	1110450	Group sizes n>10
Morris Water Maze	Scopolamine	Visual spatial navigation	Mouse,	Short lead time required,
WIGHTS WATER WILLE	Беороганине	Visual Spatial Havigation	Rat	Good reproducibility
Novel Object Recognition Test	Scopolamine	Cognition,	Mouse,	Inter-experiment variability
Novel Object Recognition Test	Scopolamine	Recognition index	Rat	inter-experiment variability
Open-field Activity *	Risperidone	Locomotor parameters in an automated	Mouse,	Typically coupled with other assays,
Open-Heid Activity	Risperidone	open-field	Rat	Short lead time required,
		open-neid	Rat	Good reproducibility
Rotarod *	Haloperidol	Coordination,	Mouse,	Primarily utilized as pharmacology safety
<u>Kotarod</u>	Haloperidoi	Acceleration	Rat	assay
Social Recognition	Armodafinil	Short term memory,	Rat	Short lead time required,
Social Recognition	Affilodaffilif	Investigation duration	Kat	Good reproducibility
Startle Prepulse Inhibition *	Risperidone	Sensorimotor gating	Mouse	Short lead time required,
Startle Prepulse Inhibition *	Risperidone	Sensorimotor gating	Mouse	Good reproducibility,
				Group sizes n>10
Ctores Indeed Fred Dorders	NT/A	F1	M	Short lead time required,
Stress-Induced Fecal Production *	N/A	Fecal counts after restraint stress,	Mouse,	
m 10 . *		Coupled with corticosterone levels	Rat	Good reproducibility
Tail Suspension *	Desipramine	Duration of behavioral despair	Mouse	Short lead time required,
				Good reproducibility,
m.t	NT/ -	26.14.1	3.6	Group size n>10
Telemetry: Home Cage Activity	N/A	Multiple home cage activities,	Mouse,	Fast turn-around,
		Locomotion,	Rat	Typically coupled with other assays
		Core body temperature		
Vogel Water Conflict	Diazepam	Avoidance behavior to shock	Rat	Newly developed,
				Group sizes n>10

<sup>\*</sup>Models featured on theraTRACE® platform





## **Pulmonary:**

Assay	Validating Compound	Parameters	Species	Comments
<u>LPS – Pulmonary Inflammation *</u>	Dexamethasone	Cytokine and MCP-1 levels in dissected	Mouse,	Acute model,
		lung tissue,	Rat	Short lead time required,
		Cellular infiltrate analysis		Good reproducibility
Pulmonary Allergic Asthma*	Dexamethasone	Cytokine and MCP-1 levels in dissected	Mouse,	Ovalbumin
		lung tissue,	Rat	Chronic Model,
		Cellular infiltrate analysis		Short lead time required,
				Good reproducibility
Respiratory Depression	Morphine	Pulse Oximetry (O2 saturation)	Mouse,	Short lead time required,
			Rat	Good reproducibility

## Tissue Repair:

Assay	Validating Compound	Parameters	Species	Comments
<u>Liver Fibrosis</u>	N/A	Hydroxyproline, AST, and ALT levels	Mouse	Short lead time required,
		after CCL4 treatment		No positive control available
Pulmonary Fibrosis	Nintedanib	Hydroxyproline levels and lung function after bleomycin treatment	Mouse	Short lead time required
Wound Healing *	N/A	Latency to heal after 8mm skin biopsy	Mouse,	Short lead time required,
		punch	Rat	No positive control available

## **Urogenital:**

Assay	Validating Compound	Parameters	Species	Comments
Micturition, Overactive Bladder,	Oxybutynin	Urinary latency, frequency, and volume	Mouse,	Short lead time required,
<u>Urinary Incontinence*</u>			Rat	Good reproducibility

<sup>\*</sup>Models featured on theraTRACE® platform

## **Drug Abuse and Addiction:**

Assay	Validating Compound	Parameters	Species	Comments
Conditioned Place Preference	Morphine, Oxycodone,	Preference Score (seconds)	Mouse,	Variable duration depending upon
	(-) Pentazocine		Rat	training paradigm selected
<u>Drug Discrimination</u>	Amphetamine	Response rate (lever press)	Mouse,	Variable duration depending upon
			Rat	training paradigm selected
<u>Locomotor Sensitization</u>	Amphetamine,	Locomotor activity following drug	Mouse,	An early indicator or abuse liability
	Nicotine/Varenicline	administration over a 2-week period	Rat	
Self-Administration	Morphine	Rate of self-administration events	Mouse,	A gold standard model of abuse
		following a training period	Rat	potential,
				Longer duration required for training paradigm
Withdrawal/Dependence	N/A	Withdrawal syndrome (teeth	Mouse,	Can be combined with Irwin assay
_		chatter, yawns, shakes/tremors,	Rat	-
		abdominal writhes/gasps),		
		Changes in systolic/diastolic blood		
		pressure, heart rate		

## **General Safety Assessment:**

Assay	Validating Compound	Parameters	Species	Comments
<u>Histology</u>	N/A	Histology evaluation,	Mouse,	Histology services in collaboration
		immunohistochemistry staining,	Rat	with CaresBio Laboratory
		pathology scoring, cell counting,		
		FACS analysis		
<u>Irwin *</u>	Diazepam	Clinical evaluation of	Mouse,	Can be used as safety pharmacology
		neurobiological and physiological	Rat	assay or to interpret other responses
		parameters		
Open-Field Activity *	Risperidone	Locomotor parameters in an	Mouse,	Typically coupled with other assays,
		automated open field	Rat	Short lead time required,
				Good reproducibility
<u>Pharmacokinetics</u>	N/A	Volume of distribution, half-life,	Mouse,	Useful for drug exposure,
		total drug exposure, clearance, oral	Rat	pharmacokinetic modelling,
		bioavailability and Cmax, trough		prediction of dose requirements,
		drug plasma levels		assess bioavailability/bioequivalence
Rotarod *	Haloperidol	Coordination,	Mouse,	Primarily utilized as pharmacology
		Acceleration	Rat	safety assay

<sup>\*</sup>Models featured on theraTRACE® platform





## Pharmacokinetics/Pharmacodynamics:

Assay	Validating Compound	Parameters	Species	Comments
Bioanalysis	N/A	Small molecule concentrations	Mouse,	Bioanalysis services in collaboration
			Rat	with Keystone Bioanalytical
Pharmacokinetics	N/A	Volume of distribution, half-life,	Mouse,	Useful for drug exposure,
		total drug exposure, clearance, oral	Rat	pharmacokinetic modelling,
		bioavailability and Cmax, trough		prediction of dose requirements,
		drug plasma levels		assess bioavailability/bioequivalence
Receptor Occupancy	Buprenorphine,	Interaction of drug candidates with	Mouse,	Typical group size: n=4
	Naloxone	their targets in the brain	Rat	

## **Seizure Potential:**

Assay	Validating Compound	Parameters	Species	Comments
6-Hz Psychomotor Seizure	Valproate	Seizure exhibition	Mouse	Epilepsy
				Fast turn-around time,
				Good reproducibility
Audiogenic Seizure/FMR1	R-baclofen	Locomotor activity,	Mouse	Fragile X Model
Knockout		Seizure (score 0-4)		Short lead time required,
				Good reproducibility
Lithium Pilocarpine Status	Diazepam,	Cortical EEG activity in response to	Rat	CNS/Epilepsy,
<u>Epilepticus</u>	Pilocarpine	pilocarpine-induced SE		Short lead time required,
				Good reproducibility
Pro- and Anti-Convulsant Evaluation	Diazepam,	Sub-clinical seizure threshold in	Mouse,	Highly specialized capability
	Pentylenetetrazol	response to seizure-inducing agents	Rat	
Pentylenetetrazol-Induced Seizures *	Diazepam	Time to initial colonic seizure,	Mouse,	CNS/Epilepsy,
		Time to initial tonic seizure,	Rat	Short lead time required,
		EEG measurements		Good reproducibility
Maximal Electroshock *	Phenytoin	Seizure (presence/absence)	Mouse	6 Hz seizure,
				Short lead time required,
				Good reproducibility

<sup>\*</sup>Models featured on  $\it thera$ TRACE® platform